Agenda ExComm Meeting April 16, 2023, at 3:00 PM

- Roll Call Lisa, Art, Kathy, Jacki, me, Thomas Thomas, James Gamble "Web Master Dude", Ken Silver
- Open Meeting 3:08. Intro to James, re his new membership. Intros all around.
- Scribe's Report (Linda)
  - $\circ$  The February meeting of the ExComm was called to order 3:05, 2/12/23.
  - The minutes were uploaded Dan Tabbert on 2/22, along with the 2023 Proposed Budget, Year-End 2022 Treasurer's Report and the 2/12/23 Treasurer's Report. The minutes were uploaded to the TB ExComm Connect site on 2/23.
- Asst Loc Sec (Art) Not much to report. All seems to be going well.
- Treasurers Report (Kathy)
  - Report already uploaded to Connect.
  - \$718 more in expenses than income,
  - We have already put out 5 issues of the Sounding.
  - Had some expenses for the Strawberry Festival Tickets
  - YTD budget is fine
  - Annual Financial Report was due by the end of April and was submitted to National last Friday night. Also posted on our Connect web site.
  - At the last meeting we discussed getting a CD or some other investment vehicles to take advantage of higher interest rate. She needs to defer on this until she has a chance to talk to some people at National, regarding a separate tax ID, number and other red tape.
    - Hasn't been able to get a CD or anything but will hopefully be able to get to this after the 1<sup>st</sup> of May.
    - Ken questioned leaving so much money in non-interest bearing accounts. He suggested investing more of the liquid cash in 3 different \$5K CDs, instead of 1. This could result in another \$500 a year in interest.
      - Considerations:
      - It's other people's money.
      - There has been difficulty over the last 20 years spending down the money.
        - Our groups has been told repeatedly to try to spend more money on our members rather than make more money.
        - Money market funds were also discussed.
        - Kathy wants to see what other groups are doing with their excess cash.
        - There is a Treasurers Connect Group where Kathy will pose the question.
        - Minnesota Mensa in 2003 had an RG and they raffled off a canoe that a member made and they made over \$3,000. Ken was the treasurer and invested those profits and they were making great money.

- Per Thomas, there is a significant amount of money in different local groups and there is a great disparity between the ways local groups are spending their money.
- It is fair to say that we need to get some additional information.
  Linda offered to send some info to Kathy.
- Lisa invited James to join the ex-comm.
- Scholarship report (Linda)
  - At the end of the season we were able to submit 23 essays to Regional
  - The total number of judges turned out to be 15, some of whom participated on multiple judging panels.
    - Linda will buy Amazon Gift Cards for each judge and send the receipt to Kathy
  - Essays are in the process of being judged at the National level.
  - We should have results by next Ex-Comm meeting
- Program Officer (Ken)
  - Not many people at events.
  - $\circ$   $\;$  Ken's event is starting to work, with attendance getting better.
  - Lisa opened up the picnic to Central Florida Mensa, and we have a joint event next month with Sarasota Mensa.
- Membership Report (Art)
  - AS of today we have 589 Members.
  - This is down from where it was a few years ago, but he thinks we will start to rebound.
  - Per Thomas, we are only down 0.13% from 10 years ago, so it's basically even, with neither growth or loss.
  - Other groups have shown huge losses.
  - Compared to other groups, this says a lot of good about our group.
- Testing Coordinator (Lisa)
  - Sent the position info to Jim Bresette
  - Lisa is supposed to put together a summary of the entire program for him.
  - Jim has access to the clubhouse at Tampa Palms, which would give us a testing site in Hillsborough County.
  - $\circ$   $\;$  Lisa wants to meet with him to see if he will take over as Testing Coordinator  $\;$
- Publicity (Open)
  - 0
- Community Outreach (Lisa)
  - Feeding Tampa Bay April 1 for Mensa Cares Month went well. There were 2 teams of 3.
  - Miles for Moffit is next month.
  - A postcard should go out next week.
  - Calendar is getting filled up. There are 17 events next month, including Ken's.
  - There are 12 RSVPs so far to next month's picnic.
- Loc Sec Report (Lisa)
  - New Member Contacts have been made.
  - Local Group Snapshot is on the Connect Site
  - James Gamble is Webmaster

- Lisa is cleared for Gifted Youth position and has contacted the Gifted Youth Group on Connect.
  - We may have some parents volunteer to set up events.
  - We are current on youth inquiries.
- Open Positions Publicity, Sight, Calendar and Gifted Youth Coordinator
- Social Media (Jacki)
  - There was really nothing to report.
  - The billiards event will be mentioned on the postcard that is going out. It needs to say that advanced registration is required in order to ensure that there is enough food available.
- Web Master (James)
  - The site our page was hosted on is a site James is very familiar with.
  - $\circ$   $\;$  He did an audit and made a couple of changes with regards to security.
  - James will take Dan's document, add information about the changes he has implemented, and will share it with the rest of the ExComm.
  - Installed "Cloudflare", which is an application that acts as sort of a middle man between people that access the site and the site's server. Our site was being overrun with attempts by bots in Russia, Turkey, and China to gain access to the website by guessing usernames and passwords. Within 24 hours of implementing Cloudflare, it blocked over 6K attempts.
- Gifted Youth
  - Pending
  - Andrea moved and took a job as a Dean in Oklahoma, so can't take the position. Lisa is on the lookout for a new person to take the position.
  - Lisa got background checked so now she has access to the list of gifted youth she can reach out to. If at least one person goes through the background check, they can host events. We actually have 75 gifted youth members. Lisa is trying to recruit a semiretired pediatrician.
  - Can she break down by age group?
  - 2 women with 9-year old girls that want to get involved, such as having an event.
- New Business
  - Summer Social facility from last year, was provided by a lapsed member.
  - Hillsboro would make sense.
  - It needs to be inside for A/C.
  - What would be a good charge? \$15-20 person?
  - The boat trip was like \$100 per person. If the member contributes part of the money, it ensures that they will show up. To have them put up some money gives you a reservation count, as well as member commitment.
  - Art will look into price quotes for the Pirate Ship and the last boat they joined.

- Art wants to get organized for the election. We should have plans before our next meeting in June.
- Wants to do Boo at the Ballpark again for Halloween.
- Last time we did it, we got a lot of traffic.
- A mini golf event was discussed. Art & Lisa will get some rates. Find ways to spend some money.
- Chris\_\_\_\_\_ has already put in a call for candidates for the Sounding.
- In Thomas' column for the bulletin in June, he is pushing for new blood in all of the groups in Region 10.
- We have an aging leader group and we need to find replacements.
- We need to get new members interested in the leadership.
- Next meeting, Sunday June 4<sup>th</sup> at 3:00.

TAMPA BAY MENSA 2023 BUDGET REPORT Submitted by Kathy Crum, Treasurer Note: 29% of the year has elapsed.

| DESCRIPTION  | 2023<br>BUDGET             | 2023<br>ACTUAL<br>YTD    | ACTUAL<br>VS<br>BUDGET NOTES |
|--|----------------------------|--------------------------|------------------------------|
| INFLOWS  | 202021                     |                          |                              |
| Advertising Income<br>RG'23 Net Profit<br>Interest Income        | 0.00<br>0.00<br>50.00      | 0.00<br>0.00<br>3.51     | 7% 3 Months                  |
| National Support<br>Proctor Revenue<br>Contributions-Scholarship | 6,800.00<br>100.00<br>0.00 | 1,747.85<br>0.00<br>0.00 | 26% 3 Months<br>0%           |
| Contributions-Teen SIG<br>Contributions-Sounding<br>Misc Income  | 0.00<br>0.00<br>2,365.00   | 0.00<br>0.00<br>0.00     | 0%                           |
| TOTAL INFLOWS  | \$9,315.00                 | \$1,751.36               | 19%                          |
|  |                            |                          |                              |
| OUTFLOWS   |                            |                          |                              |
| Cost Of Proctoring   | 25.00                      | 0.00                     |                              |
| Fees   | 50.00                      | 0.00                     |                              |
| Games Weekend  | 50.00                      | 0.00                     |                              |
| Gifted Youth Events  | 50.00                      | 0.00                     |                              |
| Member Events  | 500.00                     | 254.56                   | G&E, Strawberry Fe           |
| Miscellaneous Expenses   | 150.00                     | 0.00                     | -                            |
| Postage - Membership   | 40.00                      | 0.00                     |                              |
| Postage - Misc   | 0.00                       | 0.00                     |                              |
| Printing - Misc  | 0.00                       | 0.00                     |                              |
| Office Supplies  | 50.00                      | 0.00                     |                              |
| Publicity  | 100.00                     | 101.96                   | website, tshirts             |
| Refreshments   | 500.00                     | 0.00                     | ,                            |
| ExComm Retreat   | 50.00                      | 0.00                     |                              |
| Socials (4/year @ \$750)   | 3,000.00                   | 468.01                   | 16% Winter social            |
| Scholarships   | 750.00                     | 0.00                     |                              |
| Sounding Printing & Postage                                      | 4,000.00                   | 1,645.11                 | 41% 5 issues                 |
| Storage Unit   | 4,000.00<br>0.00           | 0.00                     | 4170 0 105000                |
| TOTAL OUTFLOWS   | \$9,315.00                 | \$2,469.64               | 27%                          |
|  | <i> </i>                   | <b>,</b> .               |                              |
| INFLOWS - OUTFLOWS   | \$0                        | (\$718.28)               |                              |
| IF RG '23 IS NOT INCLUDED IN BU                                  | DGET:                      |                          |                              |
| TOTAL INFLOWS  | ¢0.245.00                  | ¢1 751 26                | 10%                          |
|  | \$9,315.00<br>\$0,315.00   | \$1,751.36<br>\$2,460.64 | 19%                          |
| TOTAL OUTFLOWS   | \$9,315.00                 | \$2,469.64               | 27%                          |
| INFLOWS - OUTFLOWS   | \$0.00                     | (\$718.28)               |                              |

## Banking Summary 20230415 - Year To Date 1/1/2023 through 4/15/2023

| Category                  | 1/1/2023-<br>4/15/2023 |
|---------------------------|------------------------|
| INCOME                    |                        |
| Interest Income           | 3.51                   |
| Nat'l Support             | 1,747.85               |
| TOTAL INCOME              | 1,751.36               |
| EXPENSES                  |                        |
| Uncategorized             | 0.00                   |
| Member Events             | 254.56                 |
| Postage - TBS             | 591.23                 |
| Printing - TBS            | 1,053.88               |
| Publicity                 | 101.96                 |
| Socials                   | 468.01                 |
| TOTAL EXPENSES            | 2,469.64               |
| TRANSFERS                 |                        |
| FROM Wells Fargo Checking | 450.00                 |
| TO Wells Fargo Savings    | -450.00                |
| TOTAL TRANSFERS           | 0.00                   |
| OVERALL TOTAL             | -718.28                |

4/15/2023

## Account Balances 20230415 - As of 4/15/2023

| 5/2023               |                       |                       |                       | -                     |                       | Pa                   |
|----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|----------------------|
| Account              | 12/31/2018<br>Balance | 12/31/2019<br>Balance | 12/31/2020<br>Balance | 12/31/2021<br>Balance | 12/31/2022<br>Balance | 4/15/2023<br>Balance |
| Bank Accounts        |                       |                       |                       |                       |                       |                      |
| Wells Fargo Checking | 7,332.14              | 8,551.80              | 9,620.77              | 10,229.78             | 9,953.03              | 8,781.24             |
| Wells Fargo Savings  | 6,059.67              | 3,861.01              | 5,661.67              | 7,462.32              | 9,264.66              | 9,718.17             |
| TOTAL Bank Accounts  | 13,391.81             | 12,412.81             | 15,282.44             | 17,692.10             | 19,217.69             | 18,499.41            |
| Cash Accounts        |                       |                       |                       |                       |                       |                      |
| Donated Expense      | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                 |
| TOTAL Cash Accounts  | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                 |
| Asset Accounts       |                       |                       |                       |                       |                       |                      |
| 2nd Class Mail       | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                 |
| Tampa Post Office    | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                 |
| TOTAL Asset Accounts | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                  | 0.00                 |
| OVERALL TOTAL        | 13,391.81             | 12,412.81             | 15,282.44             | 17,692.10             | 19,217.69             | 18,499.41            |

## Itemized Categories 20230415 - Year To Date 1/1/2023 through 4/15/2023

| 5/2023           | A                 |                | N 4                         | <b>T</b> | 0    | Pa               |
|------------------|-------------------|----------------|-----------------------------|----------|------|------------------|
| Date             | Account N         | um Description | Memo                        | Tag      | Clr  | Amount           |
| INCOME           |                   |                |                             |          |      | 1,751.3          |
| Interest Income  |                   |                |                             |          |      | 3.5 <sup>4</sup> |
| 1/31/2023        | Wells Fargo       | Interest Earn. |                             |          | R    | 1.19             |
| 2/28/2023        | Wells Fargo       | Interest Earn. |                             |          | R    | 1.0              |
| 3/31/2023        | Wells Fargo       | Interest Earn. |                             |          | R    | 1.23             |
| Nat'l Support    |                   |                |                             |          |      | 1,747.8          |
| 1/20/2023        | Wells Fargo DEP   | Local Group .  | For December 2022           |          | R    | 576.2            |
| 2/17/2023        | Wells Fargo DEP   | Local Group    | For January 2023            |          | R    | 580.8            |
| 3/17/2023        | Wells Fargo DEP   | -              | For February 2023           |          | R    | 590.8            |
| EXPENSES         |                   |                |                             |          |      | -2,469.6         |
| Uncategorized    |                   |                |                             |          |      | 0.0              |
| 2/18/2023        | Wells Fargo 3326  | **VOID**LIS.   |                             |          | R    | 0.0              |
| Member Events    | 0                 | -              |                             |          |      | -254.5           |
| 2/11/2023        | Wells Fargo EFT   | Ken Silver     | 5 @ \$6 January 21, 2023    |          | R    | -30.00           |
| 3/22/2023        | Wells Fargo 3327  |                | Festival Lanyards           |          |      | -22.5            |
|                  | 0                 |                | Strawberry Festival Tickets |          |      | -106.0           |
| 3/22/2023        | Wells Fargo EFT   | Ken Silver     | February 2023 8 @ \$6       |          | R    | -48.0            |
|                  |                   |                | March 2023 8 @ \$6          |          | R    | -48.0            |
| Postage - TBS    |                   |                |                             |          |      | -591.2           |
| 1/6/2023         | Wells Fargo 3323  | CTI Printing   | 307 December 2022 TBS       |          | R    | -116.9           |
| 1/21/2023        | Wells Fargo 3324  | -              | 310 January 2023 TBS        |          | R    | -117.8           |
| 2/11/2023        | Wells Fargo 3325  | -              | 313 February 2023 TBS       |          | R    | -122.3           |
| 3/22/2023        | Wells Fargo 3328  | -              | 317 March 2023 TBS          |          | R    | -123.6           |
| 4/15/2023        | Wells Fargo 3329  | •              | 276 April 2023 TBS          |          | TX . | -110.5           |
| Printing - TBS   |                   | Offit finding  | 2/0/10/10/2020 100          |          |      | -1,053.8         |
| 1/6/2023         | Wells Fargo 3323  | CTI Printing   | 307 December 2022 TBS       |          | R    | -223.3           |
| 1/21/2023        | Wells Fargo 3324  | -              | 310 January 2023 TBS        |          | R    | -225.5           |
| 2/11/2023        | Wells Fargo 3325  | -              | 313 February 2023 TBS       |          | R    | -227.74          |
| 3/22/2023        | Wells Fargo 3328  | -              | 317 March 2023 TBS          |          | R    | -176.3           |
| 4/15/2023        | Wells Fargo 3329  | -              | 276 April 2023 TBS          |          | IX.  | -200.8           |
| Publicity        | Wells I algo 5525 | Offit finding  | 270 April 2020 100          |          |      | -101.9           |
| 3/19/2023        | Wells Fargo EFT   | Dream Host     | Domain Renewal tampaba      |          | R    | -17.9            |
| 3/22/2023        | Wells Fargo 3327  |                | Mensa Cares T-Shirt Chris   |          | IX.  | -22.3            |
| 5/22/2025        |                   | Lisa Diali     | Mensa Cares T-Shirt Kare    |          |      | -39.2            |
|                  |                   |                | Mensa Cares T-Shirt Don     |          |      | -22.3            |
| Socials          |                   |                |                             |          |      | -468.0           |
| 3/22/2023        | Wells Fargo 3327  | Lisa Blair     | 2023 Winter Social - Publix |          |      | -181.6           |
| 5/22/2025        |                   | Lisa Diali     | 2023 Winter Social - Publix |          |      | -26.6            |
|                  |                   |                | 2023 Winter Social - Walm   |          |      | -40.6            |
|                  |                   |                | 2023 Winter Social - BJs    |          |      | -40.0            |
|                  |                   |                | 2023 Winter Social - Costco |          |      | -101.1           |
| 3/22/2022        |                   | Ken Silver     |                             |          | R    | -91.23           |
| 3/22/2023        | Wells Fargo EFT   | Ken Silver     | Spring Picnic - Shelter Re  |          | К    | -20.0            |
| TRANSFERS        |                   |                |                             |          |      | 0.0              |
| Wells Fargo Chec | -                 | _              |                             |          |      | 450.00           |
| 1/20/2023        | Wells Fargo       | -              | Monthly transfer            |          | R    | 150.0            |
| 2/21/2023        | Wells Fargo       |                | Monthly transfer            |          | R    | 150.00           |
| 3/20/2023        | Wells Fargo       | De comite o Ta | Monthly transfer            |          | R    | 150.00           |

## Itemized Categories 20230415 - Year To Date 1/1/2023 through 4/15/2023

| Date      | Account       | Num  | Description      | Memo          | Tag | Clr | Pa<br>Amount |
|-----------|---------------|------|------------------|---------------|-----|-----|--------------|
| 1/20/2023 | Wells Fargo T | TXFR | Recurring Tr Mon | thly transfer |     | R   | -150.00      |
| 2/21/2023 | Wells Fargo T | XFR  | Recurring Tr Mon | thly transfer |     | R   | -150.00      |
| 3/20/2023 | Wells Fargo T | XFR  | Recurring Tr Mon | thly transfer |     | R   | -150.00      |

OVERALL TOTAL -718.28